

Facilitator Guide

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Training Overview

About the Document

This document provides information needed to facilitate the model training **Audi A3**. Read the document in its entirety prior to facilitating the course to familiarize yourself with the content flow. It is designed to assist you in facilitating and gives slide-by-slide instructions and scripting. Feel free to present the information in your own words rather than using the scripting.

Icon System

Icons are used as visual indicators to represent different sections or categories, making it easier to navigate the document. The following defines each icon. Note that not all icons listed may be relevant to this course.



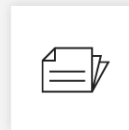
Computer



Important



Instructions



Materials



Questions/Q&A



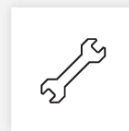
Scripting



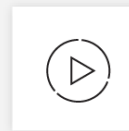
Small Groups



Time



Tools/Resources



Video

Preparation and Setup

Arrive at the Audi Learning Center early to prepare for the training. Ensure that you have all course materials and supplies readily available.

Training Room and Equipment

The training room should seat up to 16 participants. Verify the following items are available and functioning properly:

- Facilitator Laptop
- Facilitator Guide and Presentation
- Projector
- Speakers/Audio
- Participant Sign-in Sheet
- Flipcharts (2) and Markers
- Learning Center laptops or iPads for participants to share

Agenda and Training Schedule

MMI Infotainment	
2 min	Welcome
10 min	Design
10 min	Performance
10 min	Technology
10 min	Driver Assistance
10 min	Demographics & Owner Experience
3 min	Exit Ticket
55 minutes	Total Time

Follow the schedule as closely as possible. While timeframes are provided, it may be necessary to adjust the timing on a certain topic based on participant questions and group discussions. Make note of the timing of the overall course as well as individual sections and activities.

Performance Objectives

- Describe the design and performance features of the Audi A3, S3, and RS 3.
- List the technology and driver assistance features of the Audi A3, S3, and RS 3.
- Explain the driver assistance features of the Audi A3, S3, and RS 3.
- Create customer benefits statements tailored to the customer demographics of the Audi A3, S3, and RS 3.

Audience and Delivery

The audience for this training will be dealership personnel, sales personnel, and Audi Technologists. This audience has varying levels of expertise:







Level 1: Product Overview

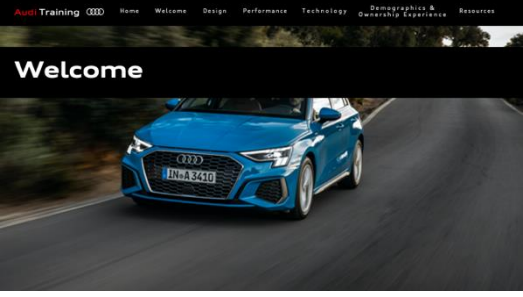


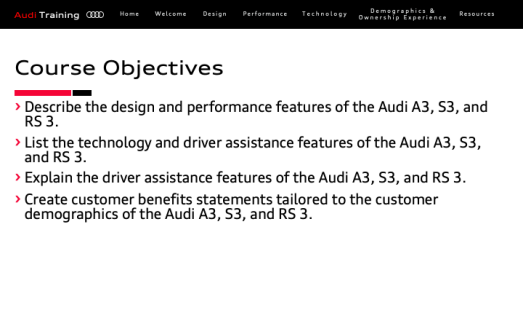


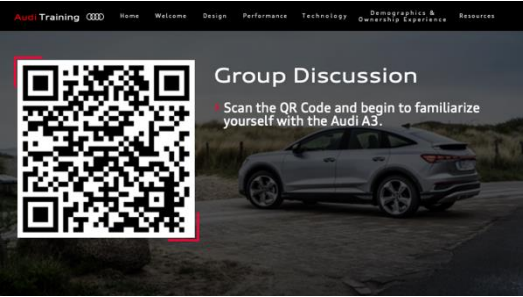


Level 2: Sales/Customer Support

Level 3: Technology Expert/Troubleshooting

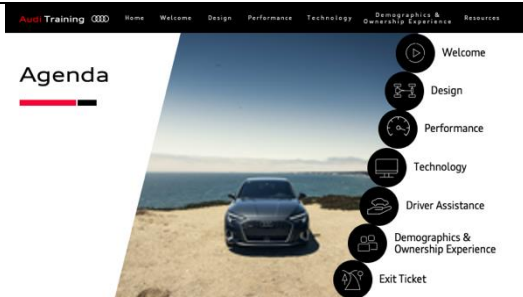
Tailor the amount of time you spend on each section according to the level of participants in each session you present.

Welcome

 <p>Slide 1</p>	 	<p>Facilitator Instructions</p> <ul style="list-style-type: none"> • Display Slide 1 as participants arrive, and then display Slide 2 when you are ready to start the session. • Display slide one as participants enter the room. • Display slide two when you start the session and have the participants follow the instructions on-screen. • This will provide a preview of what is to come in the course. <p>Suggested Scripting N/A</p>
 <p>Slide 2</p>	 	<p>Facilitator Instructions Instruct participants to read the instructions onscreen.</p> <p>Suggested Scripting N/A</p>

 <p>Slide 3</p>	 	<p>Facilitator Instructions</p> <ul style="list-style-type: none"> • Introduce yourself and welcome the participants. • Share a brief overview of your background, experience, and tenure with Audi. • If the participants don't know each other, ask them to briefly introduce themselves, share their roles, and how long they have been with Audi. <p>Suggested Scripting Welcome to Audi A3 Training! After this training, you'll be able to describe the design, performance, technology, and driver assistance features of the A3 model.</p>
 <p>Slide 4</p>	 	<p>Facilitator Instructions Review the learning objectives with the group.</p> <p>Suggested Scripting By the end of this training, you'll be able to describe every aspect of the A3 model.</p> <p>So, let's buckle up and embark on an adventure through the world of design, performance, technology, and driver assistance, all within the realm of the A3 model.</p>
 <p>Slide 5</p>	 	<p>Facilitator Instructions Review the QR code information.</p> <p>Ask participants to discuss any features from the e-tron GT models that stuck out to them.</p> <p>Solicit responses from the group.</p> <p>Suggested Scripting Earlier, you were all asked to scan the QR code to read over the features. Here it is again.</p> <p>Let's take a moment to discuss any features you found interesting or features that add value to customers' driving experience.</p>

Using the model landing page, the current page you are browsing, is a valuable tool to help in the needs assessment portion of the sales process.

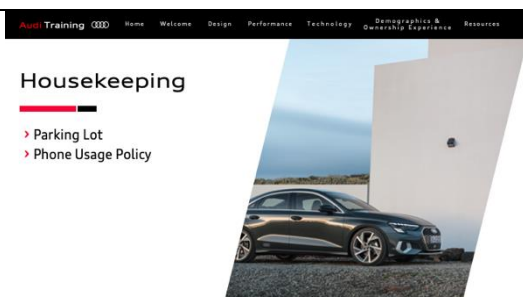


Slide 6



Facilitator Instructions
Review the agenda.

Suggested Scripting
Here's what our training will be today. Take a moment to review it. Any questions before moving forward?



Slide 7



Facilitator Instructions
Review the housekeeping items with the group.

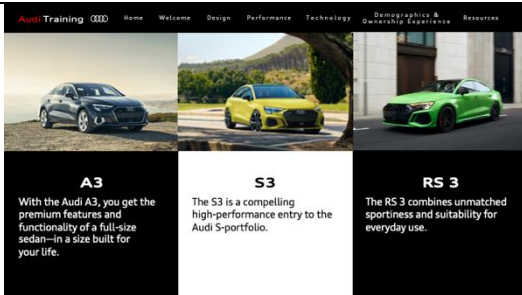
Ask the group if there are any questions so far.

Suggested Scripting
Before we dive in, let's cover a few housekeeping items.

We'll use a technique called the Parking Lot. If you have any questions that cannot be answered in this training, we will add them to the list, and they will be answered as quickly as possible.

To avoid any distractions, and out of courtesy to all participants, we ask that you please silence your phones and avoid texting or browsing while training is underway.

Are there any questions before we get started?



Slide 8



Facilitator Instructions

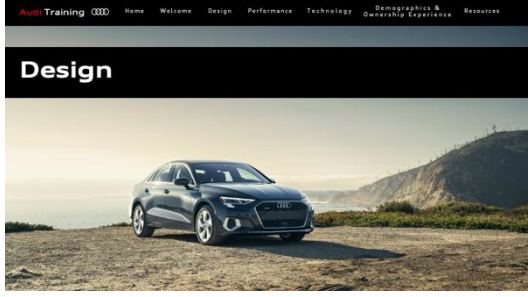


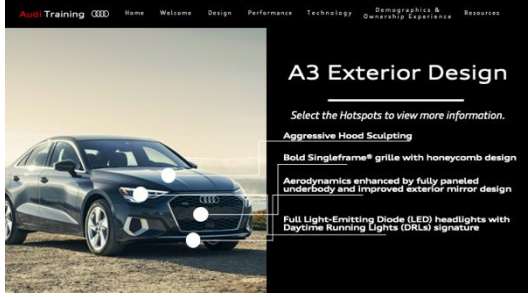


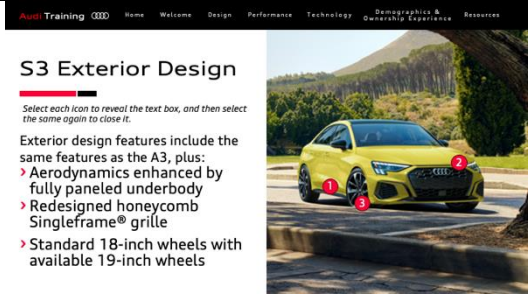


Take a moment to introduce the A3 family to participants. This slide provides a brief overview/introduction of each of the A3 models. Pause for any questions as needed.


















Suggested Scripting

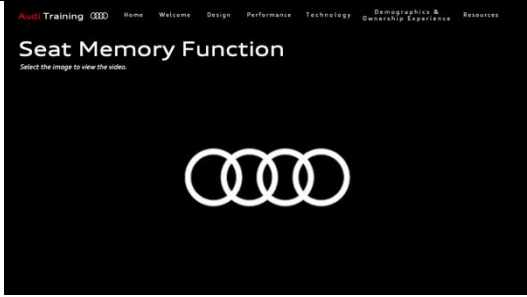


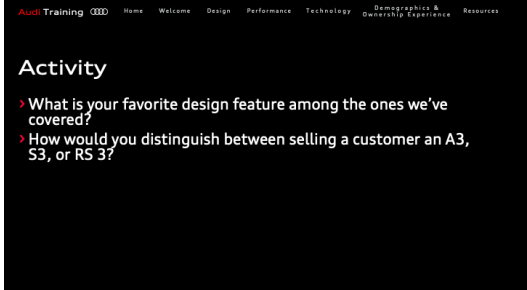


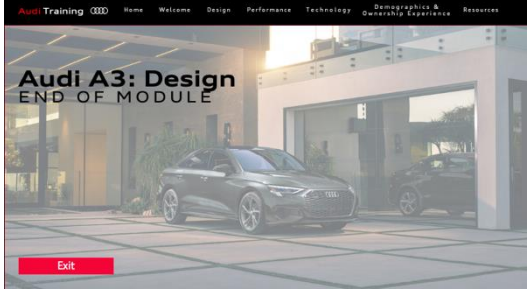


Before digging into the details of this model, let's take a quick look at the model family, which includes the A3, the S3, and the RS 3.

Design

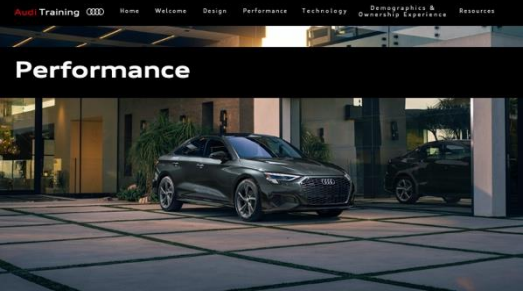


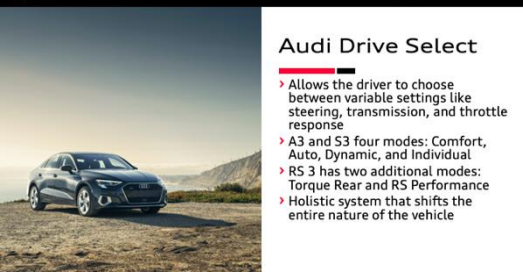


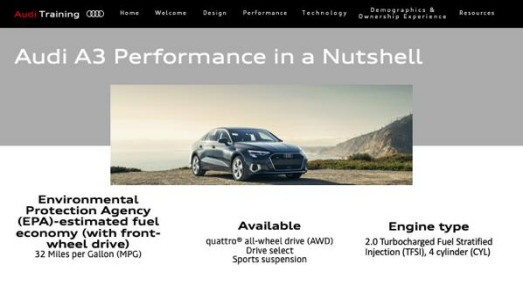


 <p>Slide 9</p>	 	<p>Facilitator Instructions This section provides a comprehensive overview of the exterior and interior design features of each of the A3 models.</p> <p>Suggested Scripting Let's start by looking at the design features of the A3 model family.</p>
 <p>Slide 10</p>	 	<p>Facilitator Instructions Begin by introducing exterior features with first sentence in script.</p> <p>Review points on the slide.</p> <p>Suggested Scripting The new A3 is longer, wider, and taller than its predecessor. Some of its exterior design features are:</p> <ul style="list-style-type: none"> ● Aggressive hood sculpting ● Bold Singleframe® grille with honeycomb design ● Aerodynamics enhanced by fully paneled underbody and improved exterior mirror design ● Full light-emitting diode (LED) headlights with daytime running lights (DRL) signature
 <p>Slide 11</p>	 	<p>Facilitator Instructions Select each icon to reveal the text box, and then select the same again to close it.</p> <p>Suggested Scripting N/A</p>

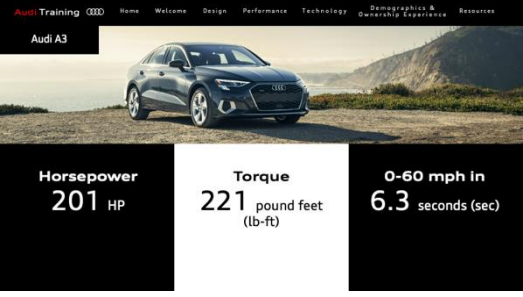


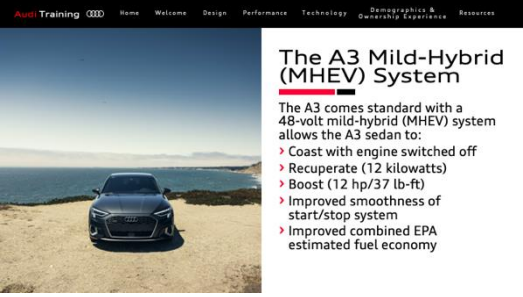


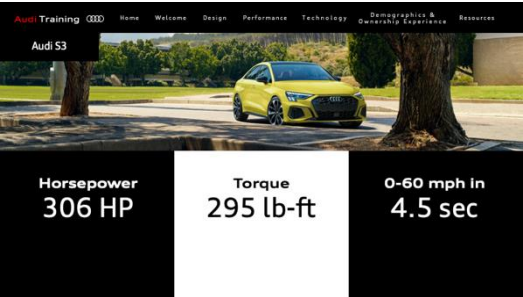


 <p>RS 3 Exterior Design</p> <p>Select each icon to reveal the text box, and then select the same again to close it.</p> <ul style="list-style-type: none"> > Larger Singleframe® grille with new honeycomb structure > Matrix-design LED headlights > Flared wheel arches - tread widened by 2 inches on the front track > RS 3-specific DRLs with checkered flag animation <p>Slide 12</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting Exterior design features include:</p> <p>Flared wheel arches - tread widened by 2 inches on the front track" instead of "Flared wheel arches - tread widened by 1.3in on the front track.</p> <ul style="list-style-type: none"> • Larger Singleframe® grille with new honeycomb structure • Matrix-design LED headlights • Flared wheel arches - tread widened by 2 inches on the front track • RS 3-specific DRLs with checkered flag animation
 <p>RS 3 Specific DRLs</p> <p>Select the image to view the video.</p> <p>Slide 13</p>	 	<p>Facilitator Instructions Select the image to play the video.</p> <p>Suggested Scripting N/A</p>
 <p>A3 Interior Design</p> <p>Select each icon to reveal the text box, and then select the same again to close it.</p> <p>All A3 models have these interior upgrades:</p> <ul style="list-style-type: none"> > Available driver seat memory > Interior storage package with USB-C ports > Modern style compact gear selector <p>Customer benefit: The interior features a modified layout and enhanced technology that puts driving information at the customer's fingertips.</p> <p>Slide 14</p>	 	<p>Facilitator Instructions Discuss with participants the recent upgrades to the A3 interior design. Hide the customer benefit paragraph until after the interior features are reviewed and you have asked participants about the potential customer benefit.</p> <p>Suggested Scripting All A3 models have these interior upgrades:</p> <ul style="list-style-type: none"> • Available driver seat memory • Interior storage package with USB-C ports • Modern style compact gear selector <p>Ask:</p>

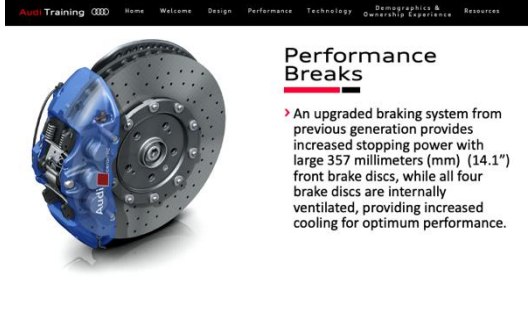


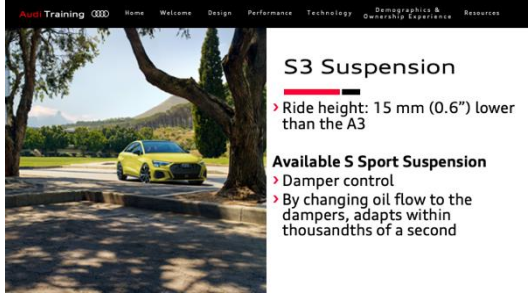


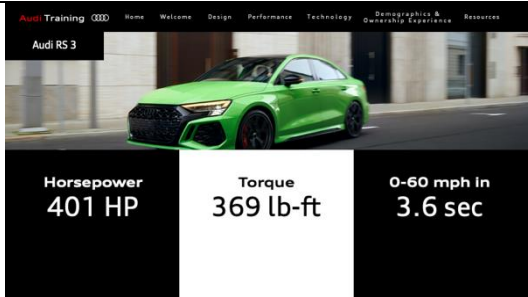


		<ul style="list-style-type: none"> • What do you think the customer benefit of these features are? <p>Customer Benefit:</p> <ul style="list-style-type: none"> • The interior features a modified layout and enhanced technology that puts driving information at the customer’s fingertips.
 <p>Slide 15</p>	 	<p>Facilitator Instructions Select each icon to reveal the text box, and then select the same again to close it.</p> <p>Suggested Scripting N/A</p>
 <p>Slide 16</p>	 	<p>Facilitator Instructions Select each icon to reveal the text box, and then select the same again to close it.</p> <p>Suggested Scripting N/A</p>

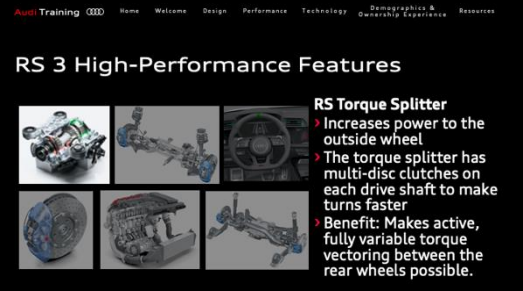


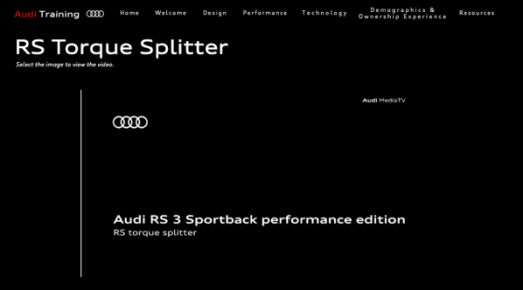


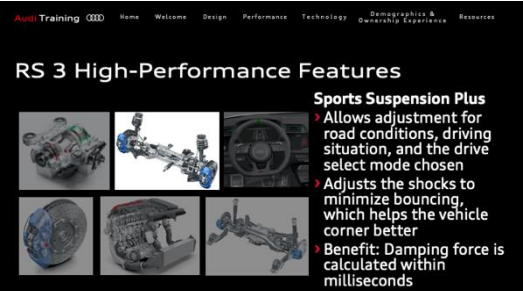


 <p>Slide 17</p>	 	<p>Facilitator Instructions Select the image to play the video.</p> <p>After video, ask participants a follow-up question for discussion.</p> <p>Suggested Scripting Let's look at the seat memory function.</p> <p>[After video] Ask: How does seat memory enhance the driving experience?</p>
 <p>Slide 18</p>	 	<p>Facilitator Instructions The purpose of this activity is to help participants think through which design features might appeal most to customers.</p> <ol style="list-style-type: none"> 1. Ask participants, "What is your favorite design feature among the ones we've covered?" 2. Record answers on a flip chart or whiteboard. (Don't record repeats.) 3. Now set a timer for 3 minutes and ask participants to jot down a customer benefit for as many features as they can on Post-It notes. 4. To conclude, debrief by polling the participants and discussing the benefits of each feature they came up with. <p>Suggested Scripting N/A</p>
 <p>Slide 19</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

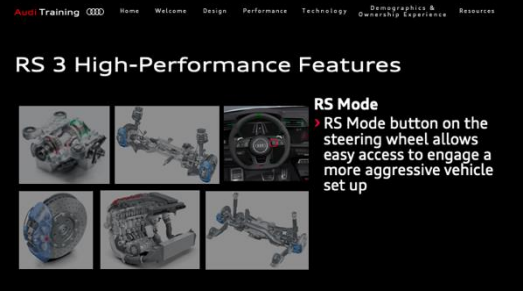


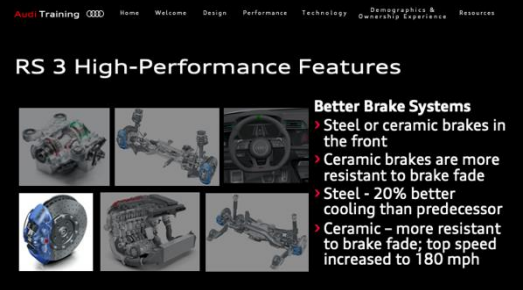


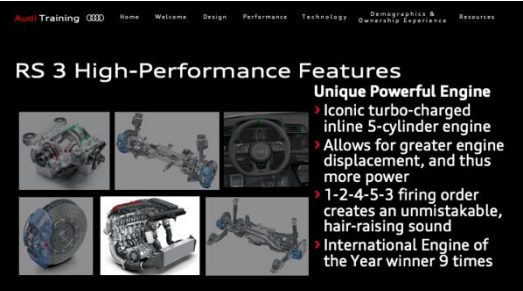


Performance

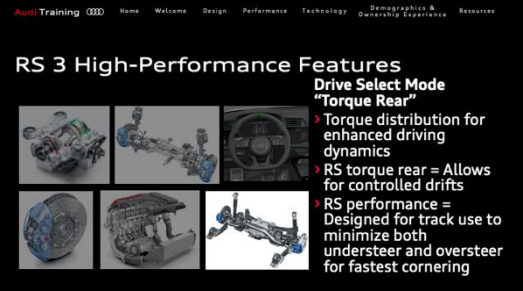


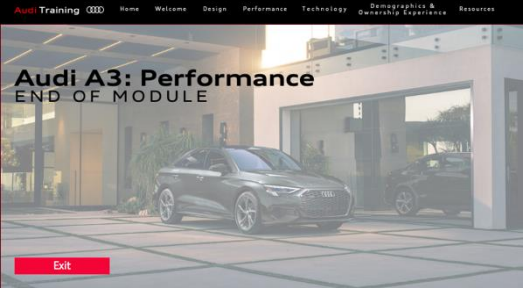


 <p>Slide 20</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 21</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting Audi Drive Select</p> <p>Allows the driver to choose between variable settings like steering, transmission, and throttle response</p> <p>A3 and S3 four modes: Comfort, Auto, Dynamic, and Individual</p> <p>RS 3 has two additional modes: Torque Rear and RS Performance</p> <p>Holistic system that shifts the entire nature of the vehicle</p>
 <p>Slide 22</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

 <p>Horsepower 201 HP</p> <p>Torque 221 pound feet (lb-ft)</p> <p>0-60 mph In 6.3 seconds (sec)</p> <p>Slide 23</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>The A3 Mild-Hybrid (MHEV) System</p> <p>The A3 comes standard with a 48-volt mild-hybrid (MHEV) system allows the A3 sedan to:</p> <ul style="list-style-type: none"> > Coast with engine switched off > Recuperate (12 kilowatts) > Boost (12 hp/37 lb-ft) > Improved smoothness of start/stop system > Improved combined EPA estimated fuel economy <p>Slide 24</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting The A3 now comes standard with a 48-volt mild-hybrid (MHEV) system allows the A3 sedan to:</p> <ul style="list-style-type: none"> ● Coast with engine switched off ● Recuperate (12kW) ● Boost (12 hp/37 lb-ft) ● Improved smoothness of start/stop system ● Improved combined EPA estimated fuel economy by 6 mpg (compared to MY20 A3 quattro)
 <p>Horsepower 306 HP</p> <p>Torque 295 lb-ft</p> <p>0-60 mph In 4.5 sec</p> <p>Slide 25</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>




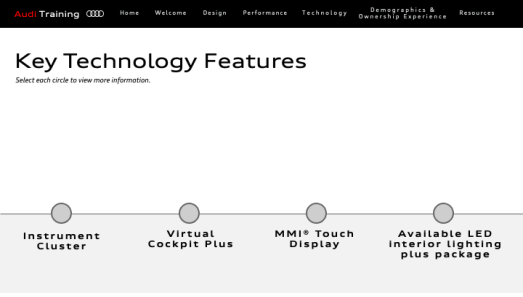


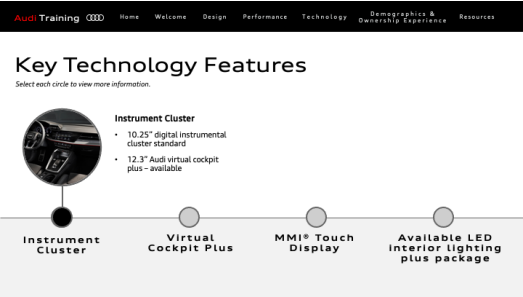


 <p>Slide 26</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting An upgraded braking system from previous generation provides increased stopping power with large 357mm (14.1”) front brake discs, while all four brake discs are internally ventilated, providing increased cooling for optimum performance.</p>
 <p>Slide 27</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting The standard S3 suspension sits at 15 millimeters (mm) (0.6”) lower than the A3 models. Available S sport suspension with dampner control. The benefit of having the dampner control is being able to adapt to the road for the best driving experience.</p>
 <p>Slide 28</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

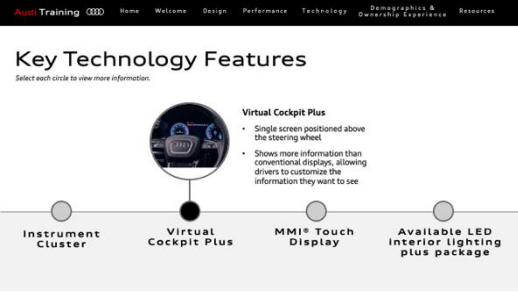





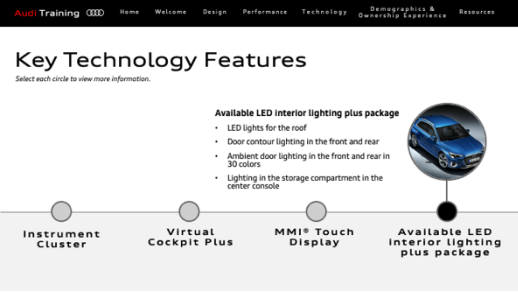


 <p>Slide 29</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 30</p>	 	<p>Facilitator Instructions Select the image to play the video.</p> <p>Suggested Scripting What's a quick way to explain to a customer the advantages of the RS torque splitter?</p>
 <p>Slide 31</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

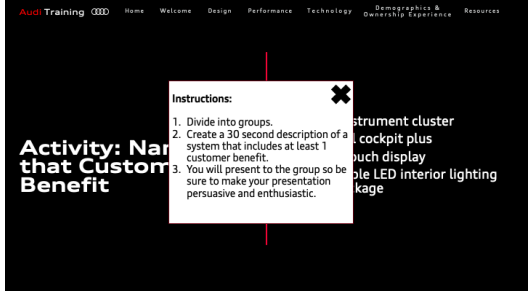


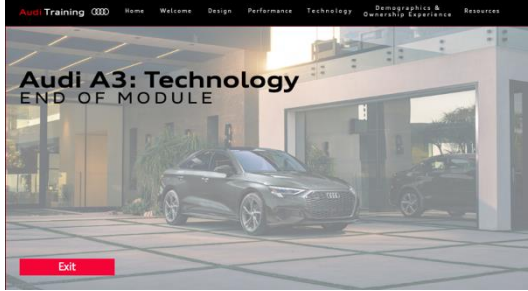


 <p>Slide 32</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 33</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 34</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

 <p>Slide 35</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 36</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>

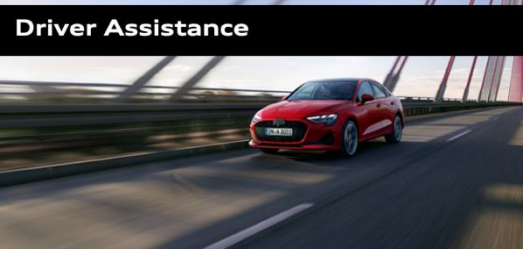


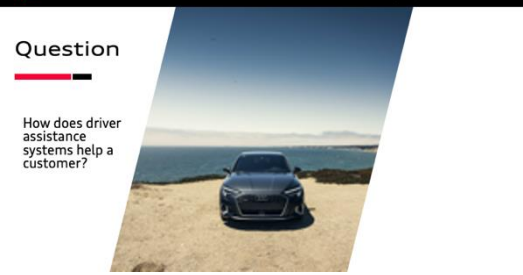





Technology

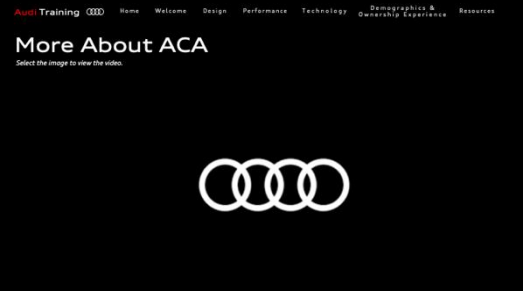


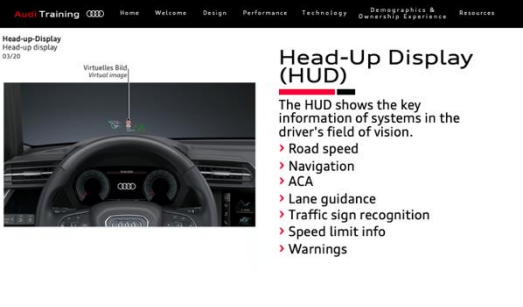


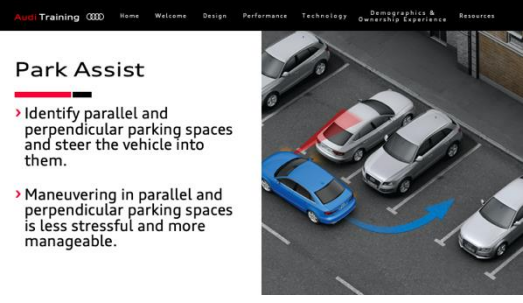


 <p>Slide 37</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 38</p>	 	<p>Facilitator Instructions Click each circle in order, to view more information.</p> <p>Suggested Scripting Some of the key technologies for the Audi A3 Model family include:</p> <ul style="list-style-type: none"> • The instrument cluster • Virtual cockpit plus • MMI® touch display • Available LED interior lighting plus package
 <p>Slide 39</p>	 	<p>Facilitator Instructions Click each circle in order, to view more information.</p> <p>Suggested Scripting Instrument Cluster</p> <p>The instrument cluster has two available displays:</p> <ul style="list-style-type: none"> • 10.25" digital instrumental cluster standard • 12.3" Audi virtual cockpit plus – available

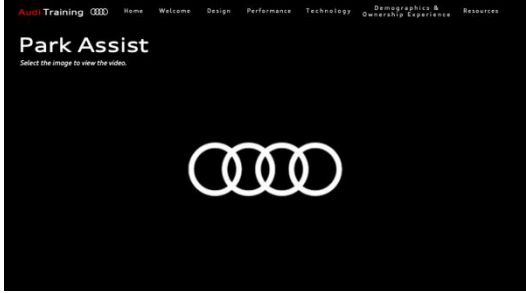


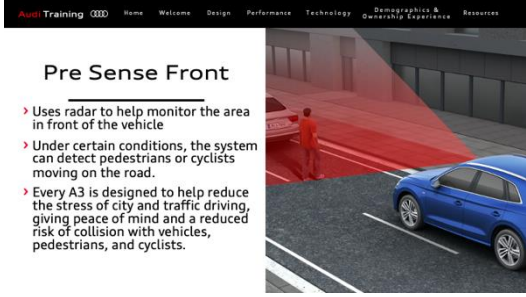


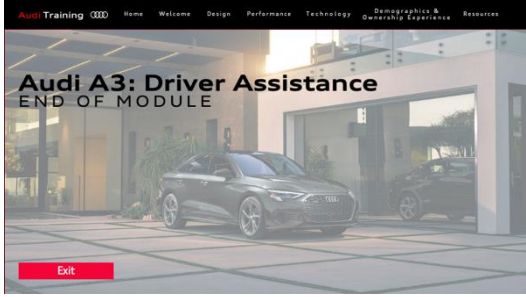


 <p>Slide 40</p>	 	<p>Facilitator Instructions Click each circle in order, to view more information.</p> <p>Suggested Scripting Virtual Cockpit Plus Virtual Cockpit Plus is a single screen positioned above the steering wheel. It shows more information than conventional displays, allowing drivers to customize the information they want to see.</p>
 <p>Slide 41</p>	 	<p>Facilitator Instructions Click each circle in order, to view more information.</p> <p>Suggested Scripting MMI®@Touch Display The 10.1-inch MMI® touch display incorporates all functions of the MMI® system and can be operated at the touch of a button. The driver can enter text in the search bar with the keyboard (while stationary) or by using their finger to write in their destination. It also includes updated natural voice recognition and the myAudi app, Apple CarPlay or Android Auto.</p> <p>Complex functions are easy to use. The customer will enjoy an interface that is like their phone. Updated handwriting and voice recognition puts the customer at ease while using the intuitive system.</p>
 <p>Slide 42</p>	 	<p>Facilitator Instructions Click each circle in order, to view more information.</p> <p>Suggested Scripting Available LED interior lighting plus package The interior lighting plus package is available for A3 models, and includes:</p> <ul style="list-style-type: none"> • LED lights for the roof • Door contour lighting in the front and rear • Ambient door lighting in the front and rear in 30 colors • Lighting in the storage compartment in the center console

 <p>Slide 43</p>	 	<p>Facilitator Instructions This activity helps participants define the customer benefits of the technology features of the A3 model family.</p> <ol style="list-style-type: none"> 1. Divide the group into teams. Assign a technology feature to each team. 2. Ask each team to create a 30-second description of their system that includes at least 1 customer benefit. 3. Each team presents their description to the entire group. Encourage enthusiasm and persuasive language. 4. After each description, allow brief feedback from other teams. <p>Suggested Scripting N/A</p>
 <p>Slide 44</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>




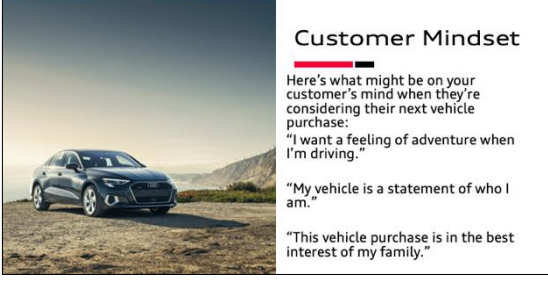





Driver Assistance

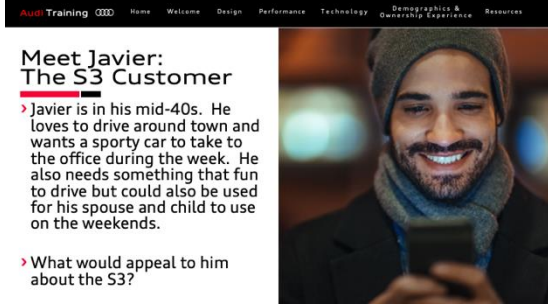


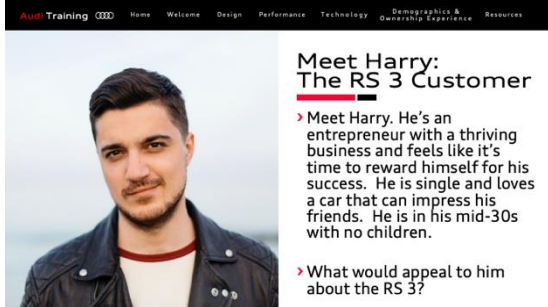


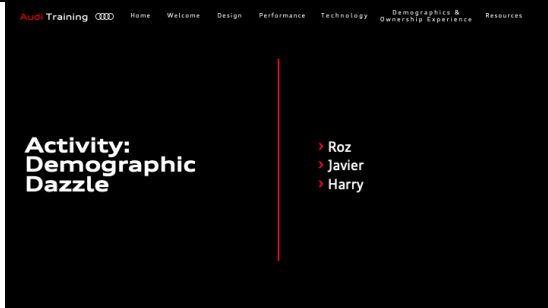


 <p>Slide 45</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 46</p>	 	<p>Facilitator Instructions Facilitate a discussion about the answers to this question.</p> <p>Some of the most useful driver assistance features include:</p> <ul style="list-style-type: none"> • Adaptive Cruise Assist (ACA) with Lane Guidance • Head-up Display • Park Assist <p>Suggested Scripting Imagine if you were a customer having to drive long distances on the freeway every day. What driver assistance systems might help that customer?</p>
 <p>Slide 47</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting</p> <ul style="list-style-type: none"> • ACA automatically maintains distance from the vehicle in front, while the adaptive cruise assist aids steering, braking, and acceleration. • Adaptive lane guidance helps the driver to stay centered in the lane. • It also has a Stop & Go function for automatic braking to a standstill and under certain conditions it will resume when traffic permits. • Adaptive cruise assist helps the driver by combining distance control from the vehicle ahead and assisted lane guidance.






 <p>Slide 48</p>	 	<p>Facilitator Instructions Select the image to play the video.</p> <p>Suggested Scripting What's the most useful benefit of ACA to a customer?</p>
 <p>Slide 49</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting The head-up display (HUD) shows the key information of systems in the driver's field of vision.</p> <p>HUD is customizable and can show:</p> <ul style="list-style-type: none"> ● Road speed ● Navigation ● ACA ● Lane guidance ● Traffic sign recognition ● Speed limit info ● Warnings
 <p>Slide 50</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting Park assist can identify parallel and perpendicular parking spaces and steer the vehicle into them.</p> <p>Maneuvering in parallel and perpendicular parking spaces is less stressful and more manageable.</p>

 <p>Slide 51</p>	 	<p>Facilitator Instructions Select the image to play the video.</p> <p>Suggested Scripting How would you explain the benefits of Park Assist?</p>
 <p>Slide 52</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting</p> <ul style="list-style-type: none"> • Audi pre sense front uses radar to help monitor the area in front of the vehicle. • Under certain conditions, the system can detect pedestrians or cyclists moving on the road. The system then provides the driver with a warning sequence, if needed. • Every A3 is designed to help reduce the stress of city and traffic driving, giving peace of mind and a reduced risk of collision with vehicles, pedestrians, and cyclists.
 <p>Slide 53</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>



Demographics & Owner Experience

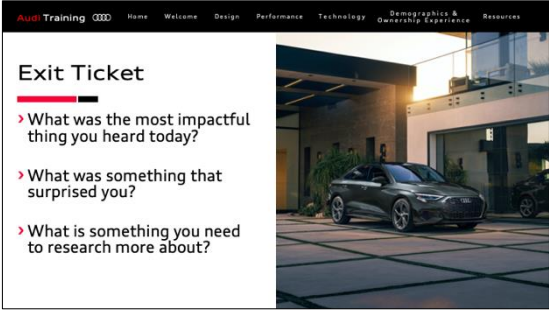


 <p>Slide 54</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 55</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
 <p>Slide 56</p>	 	<p>Facilitator Instructions The A3 Customer:</p> <p>Demographics: Gender: 55% female Median Age: 49 Status: 45% married, 20% with children</p> <p>Purchase Reasons:</p> <ul style="list-style-type: none"> • Fun to drive • Exterior styling • Price • Quality <p>Suggested Scripting N/A</p>

 <p>Slide 57</p>	 	<p>Facilitator Instructions</p> <p>The S3 Customer: Demographics:</p> <ul style="list-style-type: none"> • Gender: 15% female • Median Age: 45 • Status: 55% married, 20% with children <p>Purchase Reasons:</p> <ul style="list-style-type: none"> • Fun to drive • Exterior styling • Power and acceleration • Engine performance <p>Suggested Scripting N/A</p>
 <p>Slide 58</p>	 	<p>Facilitator Instructions</p> <p>The RS 3 Customer: Demographics:</p> <ul style="list-style-type: none"> • Gender: 5% female • Median Age: 43 • Status: 55% married, 20% with children <p>Purchase reasons:</p> <ul style="list-style-type: none"> • Fun to drive • Power and acceleration • Engine performance • Prestige <p>Suggested Scripting N/A</p>
 <p>Slide 59</p>	 	<p>Facilitator Instructions</p> <p>The purpose of this activity is to help participants create unique selling points for each model. Divide the group into teams. Assign a technology feature to each team.</p> <ol style="list-style-type: none"> 1. Gather everyone in a circle. 2. Assign a customer to each participant. 3. Ask each participant to share one unique selling point that would resonate with their assigned customer. 4. Record these USPs on the whiteboard. <p>Suggested Scripting N/A</p>

<p>Competitive Performance Comparison Here is a comparison between the 2023 Audi A3 40 TFSI Mercedes and BMW models:</p> <table border="1"> <thead> <tr> <th></th> <th>2023 Audi A3 40 TFSI</th> <th>2022 Mercedes A 220</th> <th>2022 Mercedes Benz CLA 250</th> <th>2022 BMW 228i Gran Coupe</th> </tr> </thead> <tbody> <tr> <td>Engine type</td> <td>2.0L I4 turbo</td> <td>2.0L I4 turbo</td> <td>2.0L I4 turbo</td> <td>2.0L I4 turbo</td> </tr> <tr> <td>Horsepower (hp)</td> <td>201</td> <td>188</td> <td>221</td> <td>228</td> </tr> <tr> <td>Torque (lb-ft)</td> <td>221</td> <td>221</td> <td>258</td> <td>258</td> </tr> <tr> <td>Acceleration (0-60mph)</td> <td>6.6</td> <td>7.1</td> <td>6.3</td> <td>6.3</td> </tr> <tr> <td>EPA Estimated MPG (city/hwy)</td> <td>4.29/38 (FWD) 28/36 (AWD)</td> <td>25/36 (FWD) 25/34 (AWD)</td> <td>25/36 (FWD) 24/33 (AWD)</td> <td>24/34 (FWD) 23/33 (AWD)</td> </tr> </tbody> </table> <p>Slide 60</p>		2023 Audi A3 40 TFSI	2022 Mercedes A 220	2022 Mercedes Benz CLA 250	2022 BMW 228i Gran Coupe	Engine type	2.0L I4 turbo	2.0L I4 turbo	2.0L I4 turbo	2.0L I4 turbo	Horsepower (hp)	201	188	221	228	Torque (lb-ft)	221	221	258	258	Acceleration (0-60mph)	6.6	7.1	6.3	6.3	EPA Estimated MPG (city/hwy)	4.29/38 (FWD) 28/36 (AWD)	25/36 (FWD) 25/34 (AWD)	25/36 (FWD) 24/33 (AWD)	24/34 (FWD) 23/33 (AWD)	 	<p>Facilitator Instructions Facilitate a discussion answering these questions: “How would you discuss this information with a customer? What points are the most important to point out?”</p> <p>Suggested Scripting N/A</p>
	2023 Audi A3 40 TFSI	2022 Mercedes A 220	2022 Mercedes Benz CLA 250	2022 BMW 228i Gran Coupe																												
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 <p>Slide 61</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>																														

Resources

<p>Resources</p> <ul style="list-style-type: none"> > Audi A3 website > Seat Memory Function > Audi A3 Exterior > RS Torque Splitter > Adaptive Cruise Assist > Park Assist > Pre-sense front <p>Slide 62</p>	 	<p>Facilitator Instructions No time has been allotted for this slide in the presentation. Show it to participants briefly and let them know that they can use these websites and videos to find out more about specific topics.</p> <p>Suggested Scripting N/A</p>
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 <p>Exit Ticket</p> <ul style="list-style-type: none">> What was the most impactful thing you heard today?> What was something that surprised you?> What is something you need to research more about? <p>Slide 63</p>	 	<p>Facilitator Instructions N/A</p> <p>Suggested Scripting N/A</p>
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